## Kakuyasu Monthly Sales Bulletin



July 7, 2023 Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales
FY2023	CY2023	April	124.4%	103.3%	116.9%
		May	122.3%	101.3%	114.6%
		June	116.1%	106.6%	113.2%
		July			
		August			
		September			
		October			
		November			
		December			
	CY2024	January			
		February			
		March			
	First Half of FY2023		120.9%	103.7%	114.9%
	Second Half of FY2023				
	Throughout FY2023		120.9%	103.7%	114.9%

Business sales were 116.1% YoY since the number of customers and the average spending per customer exceeded those of the same month of the previous year.

Household sales were 106.3% YoY because the average spending per customer exceeded those of the same month of the previous year, whereas the number of customers was slightly lower than those of the same month last year.

Consequently, total sales were 113.2% YoY.