

Kakuyasu Monthly Sales Bulletin



March 7, 2023
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis. In addition, they are compared with sales of FY2019 for the time being because a YoY comparison ends up too volatile.

Sales performance compared with those of FY2019.

			Business Sales	Household Sales	Total Sales
FY2022	CY2022	April	81.4%	111.2%	89.6%
		May	83.5%	113.9%	92.2%
		June	87.1%	109.4%	93.6%
		July	81.6%	109.7%	90.0%
		August	73.8%	115.0%	85.5%
		September	91.4%	136.3%	104.3%
		October	90.6%	119.0%	98.4%
		November	91.3%	123.3%	100.2%
		December	90.0%	115.8%	98.1%
	CY2023	January	93.5%	122.4%	101.7%
		February	98.5%	125.1%	105.9%
		First Half of FY2022	82.7%	115.6%	92.2%
		Second Half of FY2022	92.5%	120.5%	100.6%
		Throughout FY2022	87.2%	117.8%	96.0%

In February, as the number of new coronavirus infections subsided and the market conditions were little by little revitalized, and thus our sales continued to recover. In Business sales, since the average spending per customer at chain restaurants has especially improved, both the number of customers and the average spending per customer have improved compared to those of January, approaching pre-coronavirus levels. In Household sales, both the number of customers and the average customer spending exceeded pre-coronavirus levels, reaching 125.1%. As a consequence, total sales were 105.9%.

cf. Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales
FY2022	CY2022	April	164.7%	95.7%	131.6%
		May	315.2%	88.1%	164.3%
		June	214.3%	92.1%	147.4%
		July	183.1%	94.1%	136.2%
		August	250.0%	88.4%	147.6%
		September	233.3%	106.4%	161.6%
		October	125.6%	97.3%	114.4%
		November	114.4%	102.2%	110.4%
		December	115.8%	104.2%	112.0%
	CY2023	January	152.1%	99.3%	128.8%
		February	201.4%	99.7%	150.7%
		First Half of FY2022	215.6%	94.0%	146.9%
		Second Half of FY2022	134.0%	100.8%	120.6%
		Throughout FY2022	166.4%	97.0%	133.1%