## Kakuyasu Monthly Sales Bulletin



August 5, 2022 Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis.

In the meantime, they are compared with sales of FY2019 for the time being beause a YoY comparison seems somewhat improper.

## Sales performance compared with those of FY2019.

			Business Sales	Household Sales	Total Sales
FY2022	CY2022	April	81.4%	111.2%	89.6%
		May	83.5%	113.9%	92.2%
		June	87.1%	109.4%	93.6%
		July	81.6%	109.7%	90.0%
	First Half of FY2022		83.0%	111.0%	91.1%
	Second Half of FY2022				
	Throughout FY2022		83.0%	111.0%	91.1%

In spite of the rapid resurgence of coronavirus infection throughout the country, there seemed no further limitations for restaurants and shops etc. to suspend their operations. The Central Government and local municipalities have made strong efforts to normalize economic civic activities and support.

In view of this situation, Business sales were 81.6%. While our cusomers faced some decelaration of their business, we could see such nagative impact was limited because of no behavioral limitations from the government.

In the meantime, Household sales ended up 109.7%. Recent record-braking heatwave much stimulated liquor demand including beer, beverages, RTD (Ready to Drink) and whatever.

cf. Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales
FY2022	CY2022	April	164.7%	95.7%	131.6%
		May	315.2%	88.1%	164.3%
		June	214.3%	92.1%	147.4%
		July	183.1%	94.1%	136.2%
	First Half of FY2022		205.7%	92.4%	143.4%
	Second Half of FY2022				
	Throughout FY2022		205.7%	92.4%	143.4%