Kakuyasu Monthly Sales Bulletin



May 10, 2022 Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis.

Furthermore, they are compared with sales of FY2019 for the time being beause a YoY comparison seems somewhat improper.

Sales performance compared with those of FY2019.

| | | | Business Sales | Household Sales | Total Sales |
|--------|-----------------------|-------|----------------|-----------------|-------------|
| FY2022 | CY2022 | April | 81.4% | 111.2% | 89.6% |
| | | | | | |
| | | | | | |
| | First Half of FY2022 | | 81.4% | 111.2% | 89.6% |
| | Second Half of FY2022 | | | | |
| | Throughout FY2022 | | 81.4% | 111.2% | 89.6% |

In April, based on the situation that a quasi-state of emergency during three months discontinued, restanrants could resume their operations including serving liquors.

Business sales were 164.4% YoY, as the orders from restaurants were on the rise.

Household sales, however, were 95.8% YoY, whereas liquors home delivery were in a certain momentum.

Consequently, total sales were 131.6% YoY.

cf. Sales performance on a year-on-year basis.

| | | | Business Sales | Household Sales | Total Sales |
|-------------------|-----------------------|--------|----------------|-----------------|-------------|
| FY2022 | CY2022 | April | 164.7% | 95.7% | 131.6% |
| | | | | | |
| | | | | | |
| | First Half of FY2022 | | 164.7% | 95.7% | 131.6% |
| | Second Half of FY2022 | | | | |
| Throughout FY2022 | | 164.7% | 95.7% | 131.6% | |