## Kakuyasu Monthly Sales Bulletin



April 5, 2024 Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales
FY2023	CY2023	April	124.4%	103.3%	116.9%
		May	122.3%	101.3%	114.6%
		June	116.1%	106.6%	113.2%
		July	129.4%	111.3%	122.6%
		August	136.0%	115.8%	128.2%
		September	116.9%	98.8%	109.4%
		October	117.3%	101.8%	112.2%
		November	115.2%	100.8%	110.2%
		December	117.6%	102.2%	112.1%
	CY2024	January	114.7%	100.6%	109.9%
		February	111.0%	100.7%	107.9%
		March	108.3%	103.3%	107.0%
	First Half of FY2023		123.9%	106.1%	117.3%
	Second Half of FY2023		114.0%	101.6%	109.9%
	Throughout FY2023		118.3%	103.8%	113.3%

Business sales were 108.3% YoY attributable to that the number of customers and the average spending per customer exceeded those of the same month of the last year.

Household sales resulted in 103.3% YoY because of the same reason to that of Business sales.

In a nutshell, total sales were 107.0% on a year-on-year basis.