

## Kakuyasu Monthly Sales Bulletin



January 9, 2024  
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.  
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales
FY2023	CY2023	April	124.4%	103.3%	116.9%
		May	122.3%	101.3%	114.6%
		June	116.1%	106.6%	113.2%
		July	129.4%	111.3%	122.6%
		August	136.0%	115.8%	128.2%
		September	116.9%	98.8%	109.4%
		October	117.3%	101.8%	112.2%
		November	115.2%	100.8%	110.2%
		<b>December</b>	<b>117.6%</b>	<b>102.2%</b>	<b>112.1%</b>
			CY2024	January	
		February			
		March			
		First Half of FY2023	123.9%	106.1%	117.3%
		Second Half of FY2023	116.8%	101.7%	115.6%
		Throughout FY2023	121.0%	104.5%	115.0%

Business sales were 117.6% YoY since the number of customers and the average spending per customer exceeded those of the same month of the previous year.

Household sales were 102.2% YoY because the average spending per customer exceeded those of the same month of the previous year.

In a nutshell, total sales were 112.1% on a year-on-year basis.