

# Kakuyasu Monthly Sales Bulletin



March 7, 2025  
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.  
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2024	CY2024	April	107.6%	105.8%	98.9%	105.0%
		May	108.4%	108.0%	102.3%	106.6%
		June	107.8%	107.8%	106.0%	107.0%
		July	106.1%	102.6%	87.2%	101.2%
		August	106.3%	108.3%	84.2%	102.5%
		September	102.7%	106.9%	83.4%	99.7%
		October	107.1%	104.4%	92.8%	103.8%
		November	107.1%	105.6%	96.1%	104.5%
		December	105.2%	100.6%	93.6%	101.4%
	CY2025	January	107.0%	103.8%	94.9%	104.0%
		<b>February</b>	<b>105.8%</b>	<b>102.1%</b>	<b>90.7%</b>	<b>102.7%</b>
		March				
		First Half of FY2024	106.5%	106.5%	93.1%	103.6%
		Second Half of FY2024	106.4%	103.2%	93.6%	103.2%
		Throughout FY2024	106.4%	104.9%	93.4%	103.4%

Quick Delivery's sales reached 105.8% YoY , driven mainly by higher average customer spending compared to the same month last year.

Route Delivery's sales were 102.1% YoY, as the number of customers increased.

Store Sales declined to 90.7% YoY, due to a decrease in the number of customers.

As a result, total sales in February 2025 stood at 102.7% YoY.